

### **Overview**



**Liquidity & Technology Trends** 



**FX Global Code of Conduct** 



**FX Automation** 



**Buy-Side Trends** 

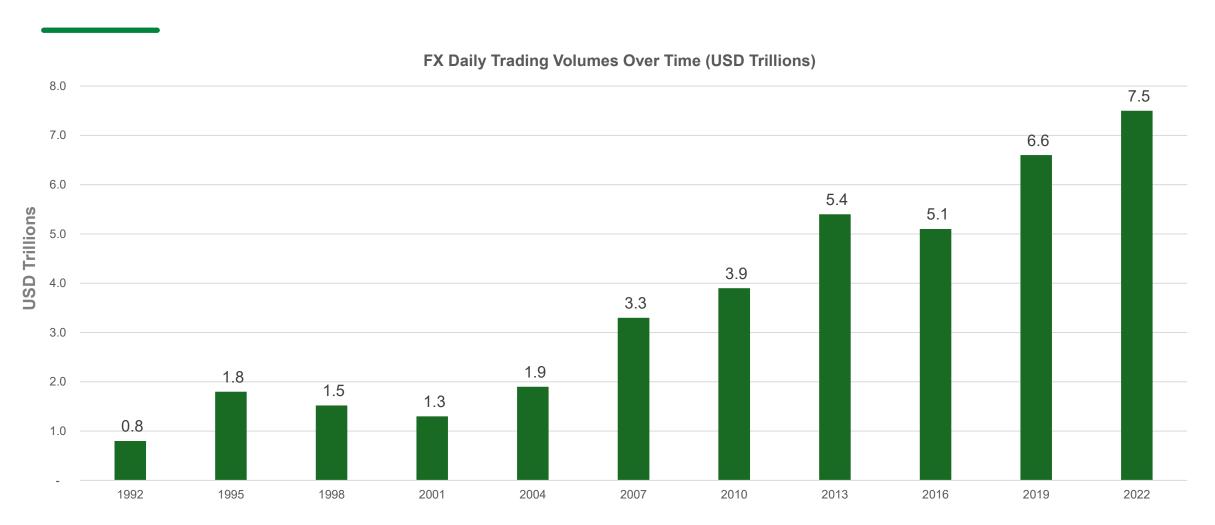


# Liquidity & Technology Trends



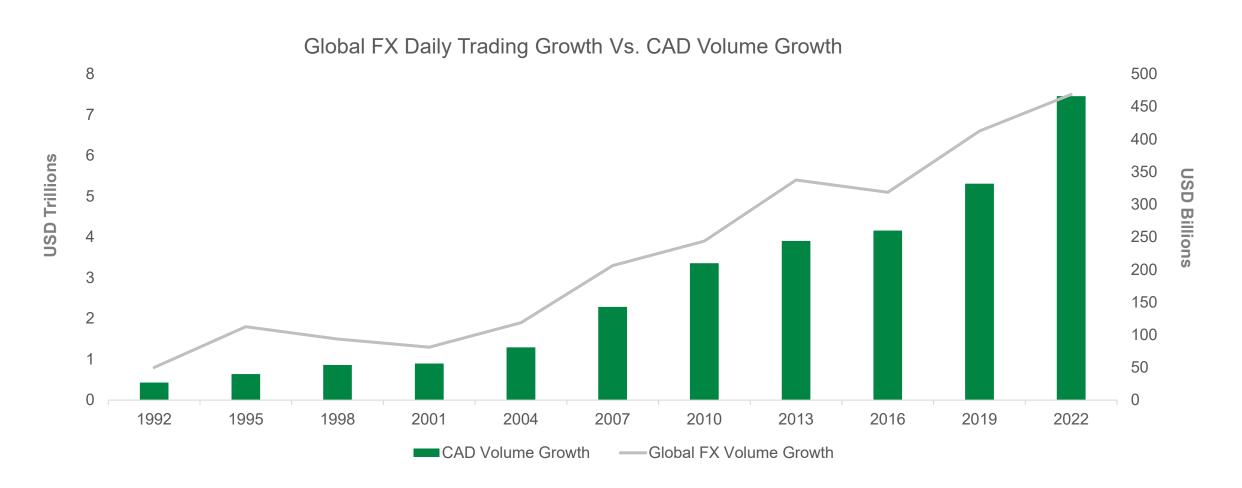


## **Growth of Global FX Trading Volumes**



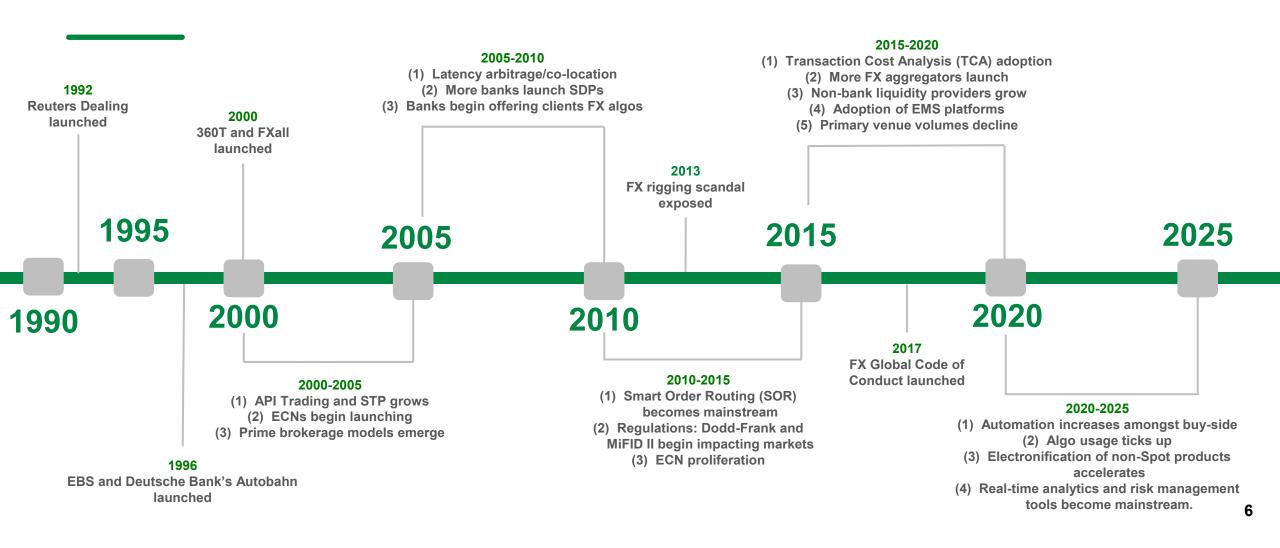


## **Growth of CAD Trading Volumes**





## **FX Technology Milestones**





## **How Technology Has Driven FX Growth**



# The Global FX Code of Conduct





## **Code Impact: General Observations**

Area	Impact/Change
Transparency	Clear disclosures on pricing, order types, and trade execution.
Last Look Practices	Explicit policies and improved communication; some platforms removed it entirely.
Data Usage	Clarified how user data is used, especially around market impact and analytics.
Governance & Compliance	Internal compliance reviews, attestations, and staff training.
Market Fairness	Improved access policies; behavior monitoring; anti-gaming controls.
Client Confidence	Greater trust from institutional clients; used as a competitive selling point.
Operational Changes	Investments in infrastructure, reporting, and legal documentation.



## **FX Global Code Adoption: A Platform Perspective**

- > There are currently 26 different e-trading platforms which have publicly committed to The Code (this count excludes multiple entities from one organization, e.g. "Cboe FX Markets LLC" and "Cboe Switzerland GmbH").
- > Certain platforms have gone a step further and required, to varying degrees, that only market makers who are signatories to the latest version of the FX Global Code can make prices for certain types of trading activity. These include:













## **Data Analysis: Impact of Mandatory Code Compliance**



#### **Spreads**

Our data analysis showed no statistically significant change in spreads



#### Decay

Trade decays in the short-term (<100ms) greatly improved.



#### Costs

Cost of rejects proved to be substantially lower when trading with Code-Compliant LPs



#### **Transparency**

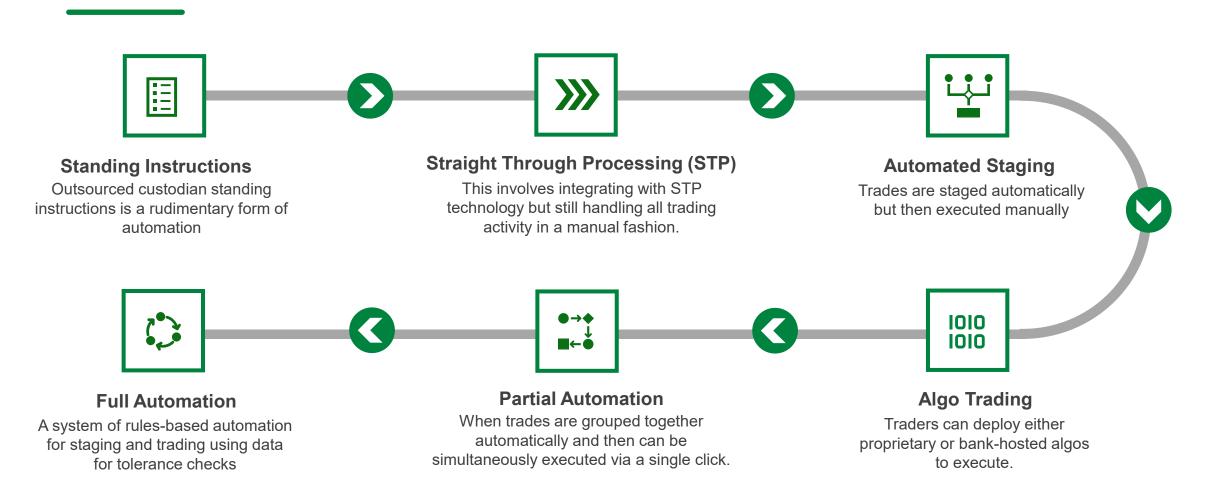
Reject rates declined, and roundtrip times between accepts and rejects converged.



**FX** Automation



## **FX Automation: A Step-by-Step Journey**

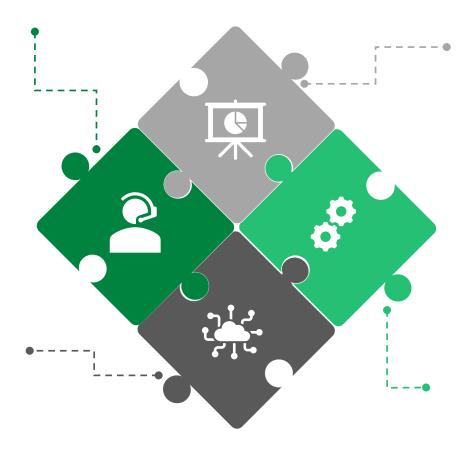


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## **FX Automation: Challenges**

#### **Trader Resistance**

Sometimes individual traders are concerned about the impact of automation on their role. However, the reality is that automation simply frees up traders to deliver more value by focusing on larger/more complex trades or other value-add tasks.



#### **Access to Data**

Using data as a tolerance check to still ensure best execution is vital when conducting fully automated trading. However, not all firms have access to high quality real-time data, especially in Swaps/Forwards/NDFs.

#### **Technology Resources**

Implementing automation should be a step-by-step process, not an all-or-nothing proposition. However, while technology partners can do the heavy lifting, market participants still need to allocate time and technology resources towards this at a time when both are at a premium.

#### **Existing Infrastructure**

True FX automation requires seamless integration with other elements of the technology stack. For example, asset managers need their OMS setup to automatically route orders to their EMS and then need post-trade allocations to different underlying funds to also be automated.

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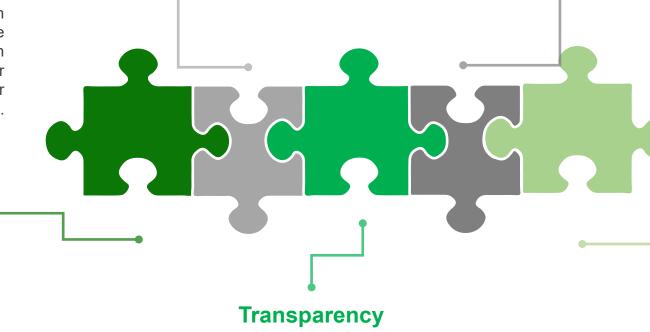
#### **FX Automation: Benefits**

#### **Unlock Trader Value**

By automating small, vanilla trades in more liquid currencies firms enable their traders to spend more time on complex or large traders where their skill and expertise can make a bigger difference.

## Reduced Operational Risk

By automating parts or all of the FX trade lifecycle, market participants can eliminate the operational risks inherent in any manual processes.



Rules-based automation provides a transparent and comprehensive audit trail for determining how and why any trade was executed. Meanwhile, the competitive pricing available on electronic platforms assists with TCA and proving best execution retrospectively.

#### **Increased Productivity**

FX market participants are being tasked with handling larger FX flows without a corresponding increase in headcount. Automation can help alleviate this burden, boosting efficiency and productivity across the desk.

#### **Best Execution**

Using a combination of high-quality market data as a price tolerance check and fully customizable rules-based logic, firms can fully automate trading while also ensuring that no activity deviates from best execution mandates.



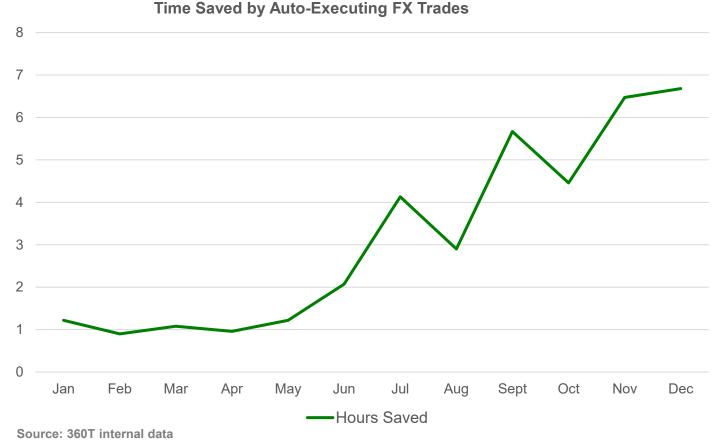
## **Automation Case Study: Productivity Gains**





## **Automation Case Study: Productivity Gains**

- > We analyzed how long it typically takes this client to execute on a trade after first requesting pricing and found the average to be 15.7 seconds.
- > By comparing that average against the autoexecution speed of 300 milliseconds per trade we calculated the monthly time savings for the client.
- As the client ramped up their automation of FX trades, the time saved correspondingly increased.
- > By the end of the year, the client was saving **6.68** hours per month by auto-executing trades.



## **Case Study: Automation Productivity Gains**

- **>** However, this was only the initial ramp-up of trade automation.
- > In one year, this client executes 70,000 tickets for FX Forwards and Spot trades with a notional value of under \$5m.
- > Therefore, the total yearly time savings associated with executing these trades is **297 hours**.

Product	Annual tickers <5M	Time savings (hours)
Forward	35,181	150
Spot	34,372	147
Total	69,553	297



## **Case Study: Best Execution**

- While the time savings are highly beneficial for this client, they also have to ensure they meet their best execution mandate.
- > Therefore, they implemented a fully customizable set of parameters to conduct rules-based automated trading and used real-time market data as a tolerance check to ensure that no trades were ever executed more than a predefined distance from the market midpoint.
- > The client determined that G10 trades under \$5m notional value would be subject to the automated trading rules they had created.
- > Analytics on this trading found that the client achieved choice pricing on 89% of these trades.





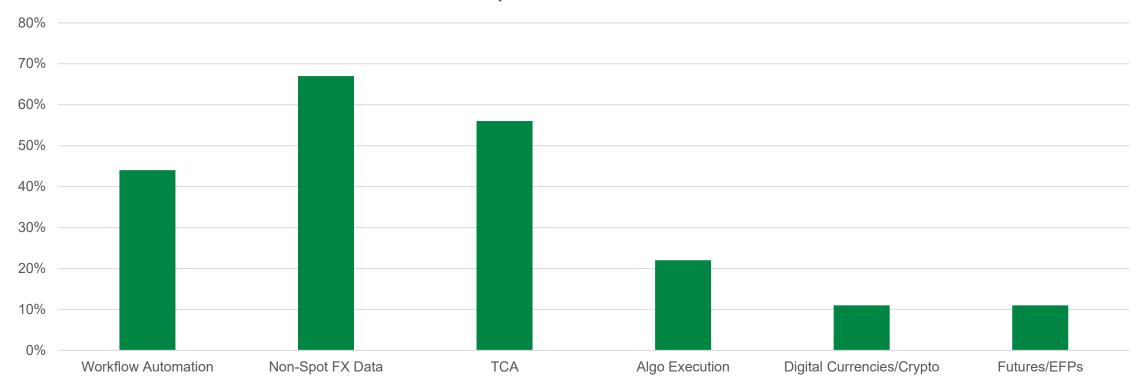
## Buy-Side Technology Trends





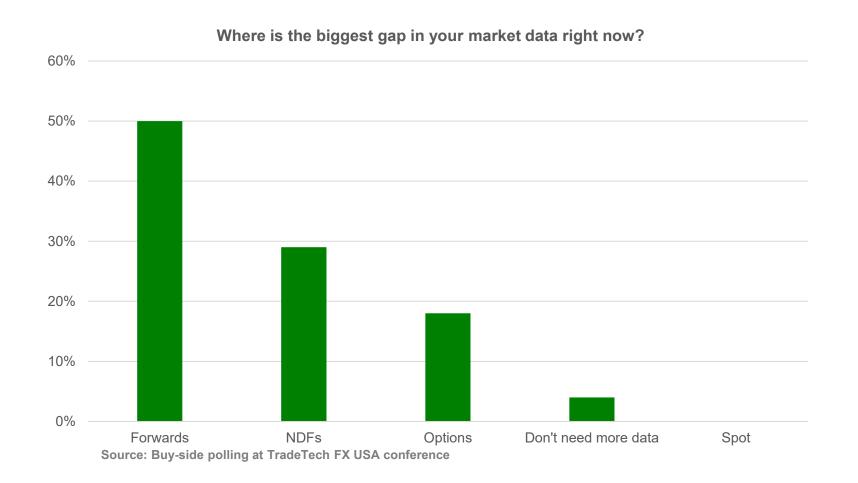
## **Buy-Side Technology Trends**

Where do you expect to be allocating your dedicated FX resources over the next 2 - 3 years?



Source: 360T 2024 Annual Client Survey

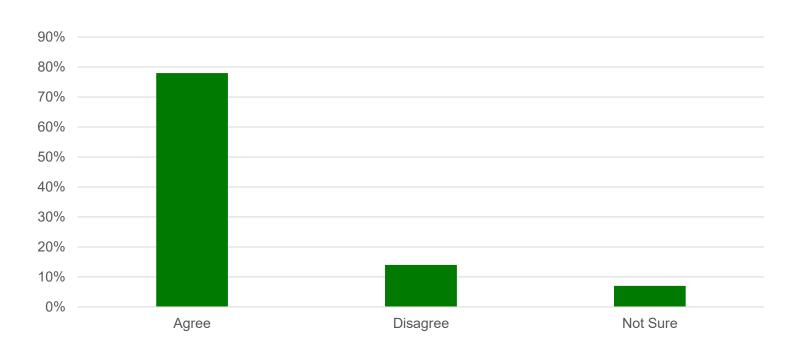
## **Buy-Side Technology Trends**





## **Buy-Side Technology Trends**

## Buy-side firms will consider independent FX algos to complement their existing bank offering

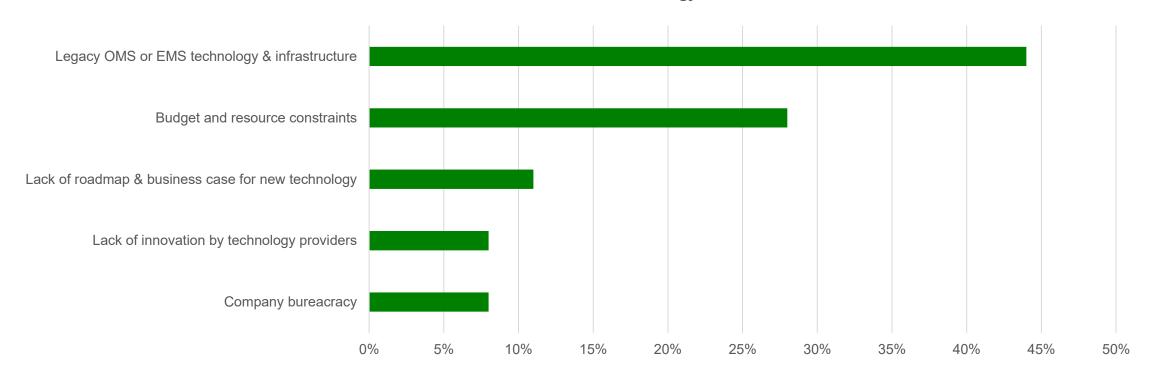






## **Buy-Side Technology Trends**

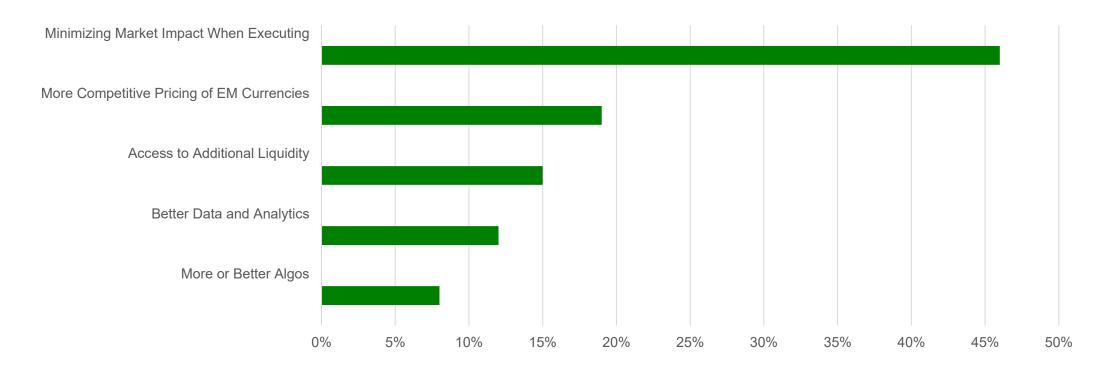
#### What are the current barriers to FX technology innovation?





## **Buy-Side Technology Trends**

Which of the following do you think would have the biggest impact on performance?



#### Private & confidential, not for distribution

#### Thank you.

#### MORE INFORMATION





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